AUDITED FINANCIAL STATEMENTS
YEARS ENDED JUNE 30, 2021 AND 2020

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# Independent Auditors' Report

To the Board of Directors
The Humane Society of Baltimore County, Inc.
Reisterstown, Maryland

We have audited the accompanying financial statements of The Humane Society of Baltimore County, Inc. (a nonprofit organization), which comprise the statements of financial position as of June 30, 2021 and 2020 and the related statements of activities and changes in net assets, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

# **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

# **Auditors' Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



# **Independent Auditors' Report (continued)**

# **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Humane Society of Baltimore County, Inc. as of June 30, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Weyich, Cronin + Sorsa, LLC Hunt Valley, MD

November 9, 2021

# Statements of Financial Position June 30, 2021 and 2020

# **ASSETS**

CURRENT ASSETS: Cash Investments Bequests receivable Accounts receivable Inventory Prepaid expenses	\$	2021 726,827 3,055,167 - 0 - - 0 - 13,729 7,874	\$	2020 408,770 2,668,602 5,000 8,043 - 0 - 10,816
Total current assets		3,803,597		3,101,231
PROPERTY AND EQUIPMENT: Property and equipment, net		792,778		840,696
OTHER ASSETS:  Beneficial interest in endowment fund  Beneficial interest in perpetual trust		12,511 5,118,118		10,221 4,674,991
Total other assets		5,130,629		4,685,212
TOTAL ASSETS	<u>\$</u>	9,727,004	_\$_	8,627,139
<u>LIABILITIES AND NET A</u>	433E13			
CURRENT LIABILITIES: Accounts payable and accrued expenses Refundable advances Total Current Liabilities	\$	88,150 - 0 - 88,150	\$ 	75,128 33,120 108,248
NET ASSETS: Without donor restrictions With donor restrictions		3,961,563 5,677,291		3,396,612 5,122,279
Total Net Assets		9,638,854		8,518,891
TOTAL LIABILITIES AND NET ASSETS	\$	9,727,004	\$	8,627,139

# Statement of Activities and Changes in Net Assets For the Year Ended June 30, 2021

	Witho	ut		With	
	Donor Rest	rictions	Donor	Restrictions	 Total
SUPPORT AND REVENUE					
Contributions and grants	\$ 7	98,490	\$	25,569	\$ 824,059
Bequests	3	65,664		- 0 -	365,664
In-kind donations		59,040		- 0 -	59,040
Spay-neuter center and medical services		80,788		- 0 -	280,788
Cemetery		82,678		- 0 -	82,678
Adoption center		07,776		- 0 -	107,776
Special events, net of \$7,037 direct expenses		60,947		- 0 -	60,947
Investment income, net	3	59,258		89,026	448,284
Change in value of beneficial					
interest in endowment fund		- 0 -		2,290	2,290
Change in value of beneficial					
interest in trust fund		- 0 -		443,127	443,127
Gain on disposal of property		500		- 0 -	500
Other income	2	17,093		- 0 -	217,093
Released from restrictions		5,000		(5,000)	 - 0 -
Total Support and Revenue	2,3	37,234		555,012	2,892,246
EXPENSES					
Program services - operations:					
Spay-neuter center, medical services	3	10,574		- 0 -	310,574
Cemetery		51,372		- 0 -	51,372
Adoption center		55,381		- 0 -	255,381
Additional programs	_	7,661		- 0 -	7,661
Total Operational Program services	6	24,988		- 0 -	624,988
Program Services - personnel:		,,,,,			02.,,000
Spay-neuter center, medical services	3	41,340		- 0 -	341,340
Cemetery		62,588		- 0 -	62,588
Adoption center		11,735		- 0 -	411,735
Total Personnel Program Services		15,663		- 0 -	815,663
Total Program Services		40,651		- 0 -	1,440,651
Supporting services:					, ,
Management and general		98,644		- 0 -	98,644
Fundraising		32,988		- 0 -	232,988
Total Supporting Services	3	31,632		- 0 -	331,632
Total Expenses	1,7	72,283		- 0 -	 1,772,283
CHANGE IN NET ASSETS	5	64,951		555,012	1,119,963
NET ASSETS, BEGINNING OF YEAR	3,3	96,612		5,122,279	 8,518,891
NET ASSETS, END OF YEAR	\$ 3,9	61,563	\$	5,677,291	\$ 9,638,854

# Statement of Activities and Changes in Net Assets For the Year Ended June 30, 2020

		hout estrictions	Donor	With Restrictions	 Total
SUPPORT AND REVENUE					
Contributions and grants	\$	673,631	\$	15,163	\$ 688,794
Bequests		74,385		5,000	79,385
In-kind donations		68,053		- 0 -	68,053
Spay-Neuter Center and Medical Services		179,743		- 0 -	179,743
Cemetery		95,175		- 0 -	95,175
Adoption center		93,229		- 0 -	93,229
Special events, net of \$22,032 direct expenses		130,947		- 0 -	130,947
Investment income, net		192,023		5,535	197,558
Change in Value of benificial					
interest in endowment fund		- 0 -		(83)	(83)
Change in Value of benificial					
investment in trust fund		- 0 -		(78,999)	(78,999)
Gain on sale of asset		1,000		- 0 -	1,000
other income		167,880		- 0 -	167,880
Released from restrictions		395,087		(395,087)	 - 0 -
Total Support and Revenue		2,071,153		(448,471)	 1,622,682
EXPENSES					
Program services					
Spay-Neuter Center and Medical Services		315,614		- 0 -	315,614
Cemetery		48,517		- 0 -	48,517
Adoption Center		317,804		- 0 -	317,804
Additional Programs		12,426		- 0 -	12,426
Total Program Services		694,361		- 0 -	694,361
Program services - Personnel:					
Spay-Neuter Center and Medical Services		266,803		- 0 -	266,803
Cemetery		57,959		- 0 -	57,959
Adoption Center		494,009		- 0 -	494,009
/ dopasti carta		818,771		- 0 -	 818,771
Total Program Services		1,513,132	-	- 0 -	 1,513,132
-		1,010,102			 1,313,132
Supporting Services:					
Management and general		107,521		- 0 -	107,521
Fundraising		170,539		- 0 -	 170,539
Total Supporting Services		278,060		- 0 -	278,060
Total Expenses		1,791,192		- 0 -	 1,791,192
CHANGE IN NET ASSETS		279,961		(448,471)	(168,510)
NET ASSETS, BEGINNING OF YEAR	;	3,116,651		5,570,750	 8,687,401
NET ASSETS, END OF YEAR	\$ :	3,396,612	\$	5,122,279	\$ 8,518,891

Statement of Functional Expenses For the Year Ended June 30, 2021

				Progra	m Services				Supporti	ng Service	es		
	Ce	ay-Neuter enter and cal Services	 emetery		doption Center	litional grams	Total Program Services	agement General	Fundi	raising		Total upporting Services	 Total
Salaries	\$	316,118	\$ 58,025	\$	376,959	\$ - 0 -	\$ 751,102	\$ 42,040	\$ 12	22,954	\$	164,994	\$ 916,096
Payroll taxes		25,222	4,563		34,776	- 0 -	64,561	3,273		9,572		12,845	77,406
		341,340	62,588		411,735	- 0 -	 815,663	 45,313	13	32,526		177,839	 993,502
Adoption Center Food and Supplies		8,251	189		64,500	2,546	75,486	- 0 -		- 0 -		- 0 -	75,486
Advertising		- 0 -	40		- 0 -	550	590	- 0 -		901		901	1,491
Bad Debts Expense		- 0 -	- 0 -		- 0 -	- 0 -	- 0 -	10,113		- 0 -		10,113	10,113
Cemetery Supplies		- 0 -	23,578		- 0 -	- 0 -	23,578	- 0 -		- 0 -		- 0 -	23,578
Contract Labor		50,489	3,774		42,297	336	96,896	1,696		640		2,336	99,232
Copier and Equipment		3,939	- 0 -		- 0 -	- 0 -	3,939	- 0 -		280		280	4,219
Credit Card Processing Fees		10,428	2,802		3,682	20	16,932	- 0 -		9,698		9,698	26,630
Depreciation		22,066	4,681		40,121	- 0 -	66,868	15,632		4,342		19,974	86,842
Direct Mailing		- 0 -	- 0 -		- 0 -	- 0 -	- 0 -	- 0 -	1	L6,049		16,049	16,049
Dues and Subscriptions		- 0 -	- 0 -		- 0 -	- 0 -	- 0 -	545		- 0 -		545	545
Employee Benefits		20,437	5,341		47,621	- 0 -	73,399	4,380	1	12,811		17,191	90,590
Equipment Rental and Maintenance		7,371	717		5,134	- 0 -	13,222	564		1,651		2,215	15,437
Insurance		12,025	2,571		16,231	- 0 -	30,827	1,726		5,045		6,771	37,598
Lab Fees		6,540	- 0 -		- 0 -	- 0 -	6,540	- 0 -		- 0 -		- 0 -	6,540
Licenses and Permits		426	- 0 -		55	- 0 -	481	- 0 -		38		38	519
Medical Supplies and Labor		131,909	- 0 -		632	- 0 -	132,541	- 0 -		- 0 -		- 0 -	132,541
Miscellaneous		60	- 0 -		361	1,168	1,589	- 0 -	1	10,122		10,122	11,711
Office Supplies		998	817		1,812	19	3,646	611		2,598		3,209	6,855
Outside Computer Services		1,100	105		853	- 0 -	2,058	83	1	12,787		12,870	14,928
Postage and Delivery		- 0 -	202		- 0 -	- 0 -	202	- 0 -	1	l1,746		11,746	11,948
Professional Fees		5,800	846		5,968	- 0 -	12,614	17,473		1,508		18,981	31,595
Repairs and Maintenance		2,007	1,055		11,235	- 0 -	14,297	- 0 -		275		275	14,572
Telephone		917	1,439		1,172	- 0 -	3,528	122		1,491		1,613	5,141
Training and Development		- 0 -	40		210	47	297	- 0 -		- 0 -		- 0 -	297
Utilities		21,078	2,047		11,357	- 0 -	34,482	386		1,571		1,957	36,439
Vehicle		- 0 -	504		287	- 0 -	791	- 0 -		- 0 -		- 0 -	791
Volunteer and Foster		- 0 -	266		74	1,038	1,378	- 0 -		- 0 -		- 0 -	1,378
Website		4,733	358		1,779	1,937	 8,807	 - 0 -		6,909		6,909	 15,716
	\$	651,914	\$ 113,960	\$	667,116	\$ 7,661	\$ 1,440,651	\$ 98,644	\$ 23	32,988	\$	331,632	\$ 1,772,283

Statement of Functional Expenses For the Year Ended June 30, 2020

					Progran	m Services				Supporting Services						
	Ce	ay-Neuter nter and cal Services	C	emetery		doption Center	ditional ograms	Pr	Total rogram services		agement General	Fur	ndraising		Total upporting Services	Total
Salaries	\$	247,915	\$	53,861	\$	459,507	\$ - 0 -	\$	761,283	\$	39,696	\$	87,221	\$	126,917	\$ 888,200
Payroll taxes		18,888		4,098		34,502	 - 0 -		57,488		2,860		6,285		9,145	 66,633
		266,803	·	57,959		494,009	- 0 -		818,771		42,556		93,506		136,062	 954,833
Adoption Center Food and Supplies		2,673		613		95,955	2,570		101,811		- 0 -		- 0 -		- 0 -	101,811
Advertising		- 0 -		40		- 0 -	1,890		1,930		- 0 -		2,580		2,580	4,510
Bad Debts Expense		- 0 -		775		- 0 -	- 0 -		775		- 0 -		- 0 -		- 0 -	775
Cemetery Supplies		- 0 -		26,004		- 0 -	- 0 -		26,004		- 0 -		- 0 -		- 0 -	26,004
Contract Labor		91,177		310		39,120	5,383		135,990		5,125		3,881		9,006	144,996
Copier and Equipment		- 0 -		161		1,975	811		2,947		- 0 -		1,052		1,052	3,999
Credit Card Processing Fees		7,180		3,798		4,587	- 0 -		15,565		- 0 -		15,543		15,543	31,108
Depreciation		20,566		4,127		38,320	- 0 -		63,013		14,730		4,092		18,822	81,835
Direct Mailing		- 0 -		- 0 -		- 0 -	- 0 -		- 0 -		- 0 -		6,735		6,735	6,735
Dues and Subscriptions		- 0 -		15		13	- 0 -		28		488		- 0 -		488	516
Employee Benefits		30,101		902		55,359	- 0 -		86,362		4,940		10,854		15,794	102,156
Equipment Rental and Maintenance		5,316		798		7,411	- 0 -		13,525		635		1,396		2,031	15,556
Insurance		8,055		1,617		19,532	- 0 -		29,204		1,287		2,828		4,115	33,319
Lab Fees		10,452		- 0 -		- 0 -	- 0 -		10,452		- 0 -		- 0 -		- 0 -	10,452
Licenses and Permits		1,036		- 0 -		151	- 0 -		1,187		3		- 0 -		3	1,190
Medical Supplies and Labor		98,463		- 0 -		170	- 0 -		98,633		- 0 -		- 0 -		- 0 -	98,633
Miscellaneous		115		49		2,475	15		2,654		15,398		10,545		25,943	28,597
Office Supplies		398		869		2,823	25		4,115		1,268		2,306		3,574	7,689
Outside Computer Services		6,653		1,295		12,833	- 0 -		20,781		1,031		2,265		3,296	24,077
Postage and Delivery		- 0 -		380		338	- 0 -		718		224		5,327		5,551	6,269
Professional Fees		3,786		918		5,627	48		10,379		18,917		808		19,725	30,104
Promotional Materials		- 0 -		115		- 0 -	22		137		- 0 -		2,127		2,127	2,264
Repairs and Maintenance		969		1,023		13,521	- 0 -		15,513		222		1,628		1,850	17,363
Telephone		1,491		1,418		2,779	- 0 -		5,688		238		1,055		1,293	6,981
Training and Development		427		768		167	- 0 -		1,362		- 0 -		- 0 -		- 0 -	1,362
Utilities		23,555		2,144		14,031	- 0 -		39,730		406		892		1,298	41,028
Vehicle		- 0 -		378		617	- 0 -		995		53		74		127	1,122
Volunteer and Foster		- 0 -		- 0 -		- 0 -	1,028		1,028		- 0 -		- 0 -		- 0 -	1,028
Website		3,201		- 0 -		- 0 -	 634		3,835		- 0 -		1,045		1,045	 4,880
	\$	582,417	\$	106,476	\$	811,813	\$ 12,426	\$	1,513,132	\$	107,521	\$	170,539	\$	278,060	\$ 1,791,192

# Statements of Cash Flows For the Years Ended June 30, 2021 and 2020

		2021	2020			
CASH FLOW FROM OPERATING ACTIVITIES:	<b>.</b>	1 110 063	<b>+</b>	(160 510)		
Change in net assets Adjustments to reconcile change in net assets to	\$	1,119,963	\$	(168,510)		
net cash used in operating activities:						
Provisions for bad debt		10,113		775		
Depreciation		86,842		81,835		
Endowment contributions		(7,070)		(7,855)		
Net realized and unrealized (gain) loss on investments		(210,543)		45,465		
Change in value of beneficial interest in endowment fund		(2,807)		(444)		
Change in value of beneficial interest in trust fund		(623,854)		(101,728)		
Gain on disposal of property		(500)		(1,000)		
(Increase) decrease in current assets:		,		( , ,		
Bequests receivable		- 0 -		310,000		
Pledges receivable		- 0 -		4,700		
Accounts receivable		2,930		(387)		
Prepaid expenses		2,942		5,411		
Inventory		(13,729)		- 0 -		
Decrease in current liabilities:						
Accounts payable and accrued expenses		13,022		(5,605)		
Deferred revenue/Refundable advance		(33,120)		(10,940)		
Net cash provided by operating activities		344,189		151,717		
CASH FLOW FROM INVESTING ACTIVITIES:						
Purchase of property and equipment		(38,924)		(126,673)		
Proceeds from sales property and equipment		500		1,000		
Purchase of investments		(1,374,001)		(391,778)		
Proceeds from sales of investment		1,386,293		`452,563 <sup>^</sup>		
Net cash used in investing activities		(26,132)		(64,888)		
CASH FLOW FROM FINANCING ACTIVITIES:						
Proceeds from PPP loan		- 0 -		33,120		
Net cash provided by financing activities		- 0 -		33,120		
NET INCREASE IN CASH		318,057		119,949		
CASH AT BEGINNING OF YEAR		408,770		288,821		
CASH AT END OF YEAR	\$	726,827	\$	408,770		
SUPPLEMENTAL DISCLOSURE OF NONCASH INVESTING ACTIVITI Gifts received in stock contributions	ES: \$	7,070	\$	7,855		

Notes to Financial Statements June 30, 2021 and 2020

1. Organization and Summary of Significant Accounting Policies

<u>Nature of Operation</u> - The Humane Society of Baltimore County, Inc. (the Society) was founded in 1927 as a Maryland non-profit organization, which exists to provide a temporary home, safe refuge and care for unwanted and homeless animals. The Society works to place each animal in a loving, permanent home and strives to end euthanasia of healthy, adoptable animals. The Society works through public education to provide an effective means for the prevention of cruelty to animals throughout Baltimore County. The Society operates an animal shelter, a spay/neuter center, a pet cemetery, and a wildlife sanctuary. In addition to the earned income derived from those activities, the Society is dependent on donations from individuals, corporations, and foundations, and income from fundraising events to support animal care operations.

<u>Basis of Accounting and Presentation</u> - The accompanying financial statements are presented in accordance with the accrual basis of accounting and, accordingly, reflect receivables, payables, and other assets and liabilities. As such, the Society recognizes revenue when earned and expenditures when incurred.

<u>Financial Statement Presentation</u> – The Society is required to report information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions.

Net assets without donor restrictions represent the portion of net assets that is not subject to donor-imposed restrictions. Such net assets are available for use at the discretion of management and/or the Board of Directors for general operating purposes. The Board of Directors may designate a portion of these net assets for specific purposes, which makes them unavailable for use at management's discretion.

Net assets with donor restrictions represent the portion of net assets that is subject to donor-imposed restrictions. Such restrictions may specify a purpose for which, or time in which, resources can be used. Some net assets with donor restrictions include stipulations that assets provided be maintained permanently (perpetual in nature) while permitting the Society to expend the income generated by the assets in accordance with the provisions of additional donor-imposed stipulations or a Board-approved spending policy.

<u>Use of Estimates</u> – The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

Notes to Financial Statements June 30, 2021 and 2020

1. Organization and Summary of Significant Accounting Policies (continued)

<u>Cash</u> – Cash includes amounts invested in short-term investments with original maturities of three months or less. Cash equivalents held for investment purposes are excluded from this classification.

<u>Investments</u> – Investments are reported at their fair value in the statement of financial position. Investment income is reported in the statement of activities and changes in net assets as a change in net assets without donor restrictions, unless their use is restricted by explicit donor-imposed stipulations or by law. Cash equivalents designated by the Board for investment purposes are reported at cost, which approximates fair value.

<u>Bequests Receivable</u> – The Society records a receivable for bequests from estates in the period when assets are available for distribution and amounts to be contributed to the Society are known, determinable and deemed unconditional.

Accounts Receivable – Accounts receivable are uncollateralized obligations that do not accrue interest. Accounts receivable are stated at the invoice amount. The Society provides an allowance for doubtful accounts, as needed, for amounts deemed uncollectible. The allowance is based on historical experience and management's analysis of specific accounts receivable. Management believes that accounts receivable are fully collectible and no allowance is considered necessary as of June 30, 2021 and 2020.

<u>Inventory</u> – The Society accepts contributions of pet supplies utilized in its programs. These contributed items are recorded at their fair value at the date of receipt and are reflected as inventory in the statement of financial position. Inventories are utilized on a first-in, first-out (FIFO) basis.

<u>Beneficial Interest in Perpetual Trust and Endowment Fund</u> – The Elsie Seeger Barton Trust (the Trust) was formed for the benefit of the Society. (See Note 5)

The Society maintains a balance at the Baltimore Community Foundation, Inc. (BCF) which is reported as beneficial interest in endowment fund in the statements of financial position. (See Note 4)

Beneficial interest in perpetual trust and endowment fund represents resources neither in the possession nor under the control of the Society, but held and administered by an outside fiscal agent, with the Society deriving income from such funds as beneficiary. Beneficiaries of a perpetual trust or endowment fund held by an unrelated party record, as a contribution and an asset, the present value of the estimated future cash receipts to be received. The amount reported on the statement of financial position represents the fair value of the portfolio of underlying assets of the Trust or Fund which approximates the estimated cash flows. Increases and decreases in the fair value are recorded as a change in value in beneficial interest in perpetual trust or endowment fund in the statement of activities and changes in net assets.

Notes to Financial Statements June 30, 2021 and 2020

1. Organization and Summary of Significant Accounting Policies (continued)

<u>Property and Equipment</u> - Property and equipment are stated at cost, if purchased, or at fair value at the date of the gift, if donated. Such donations are reported as contributions without donor restrictions unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as contributions with donor restrictions. Absent donor stipulations regarding how long those donated assets must be maintained, the Society reports expirations of donor restrictions when the donated or acquired assets are placed in service. The Society reclassifies net assets with donor restrictions to net assets without donor restrictions at that time.

Expenditures for maintenance and repairs are charged against operations as expended. Renewals and betterments that materially extend the life of the assets are capitalized. The Society's policy is to capitalize all property expenditures and renewals and betterments greater than \$500 with a useful life of a year or more. The cost or fair value of property and equipment is depreciated over the estimated useful lives of the related assets using the straight-line method.

The following represents the estimated useful lives:

	Years
Leasehold Improvements	30
Furniture and Equipment	10-20
Computer Equipment	5
Vehicle	5

<u>Compensated Absences</u> – The Society accrues vacation pay when earned.

Revenue Recognition – Contributions and grants are recognized when the donor makes a promise to give to the Society that is, in substance, unconditional. These amounts are recorded at fair value at the date of the contribution. All contributions are considered available for the Society's general programs unless specifically restricted by donors. Amounts received that are restricted for future periods or specific purposes by donors are reported as restricted support and increase net assets with donor restrictions. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and are reported in the statement of activities and changes in net assets as net assets released from restrictions. Contributions and grants that are restricted by donors are recorded as revenue without donor restrictions if the restriction is satisfied in the same year as the contribution is received. Investment income that is limited to specific uses by donor restrictions is reported as increases in net assets without donor restrictions if the restrictions are met in the same reporting period as the income is recognized.

The Society provides various services such as spay-neuter and other veterinary, cemetery and adoption services to the general public. Fees are considered to be available for unrestricted use and are recognized as income at the time of service (the performance period) which is typically a single point in time.

Notes to Financial Statements June 30, 2021 and 2020

# 1. Organization and Summary of Significant Accounting Policies (continued)

<u>Revenue Recognition (continued)</u> – The Society benefits from several different revenue streams. The disaggregation of revenue for the years ended June 30, 2021 and 2020 are included in the chart below:

	Timing of		
Revenue Type	Revenue Recognition	 2021	2020
Contributions and grants	Upon receipt	\$ 824,059	688,794
Bequests	Upon receipt	365,664	79,385
In-kind donations	Upon receipt	59,040	68,053
Spay-neuter center and medical services	Point in time	280,788	179,743
Cemetery	Point in time	82,678	95,175
Adoption center	Point in time	107,776	93,229
Special events, net of direct expenses	Date of event	60,947	130,947
Investment income, net	Period earned	448,284	197,558
Change in value of beneficial interest in endowment fund	Period earned	2,290	(83)
Change in value of beneficial interest in perpetual trust	Period earned	443,127	(78,999)
Gain on disposal of property	Point in time	500	1,000
Other income	As expenditures incurred	 217,093	167,880
		\$ 2,892,246	\$ 1,622,682

<u>In-Kind Support</u> – Contributed professional services are recognized if the services received (a) create or enhance long-lived assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. No amounts have been recognized in the statement of activities and changes in net assets relating to professional services because the criteria for recognition under generally accepted accounting principles have not been satisfied.

The Society receives contributions of animal supplies and food for its programs. In-kind support is recognized in the statement of activities and changes in net assets for contributed supplies and food (see Note 12).

<u>Functional Allocation of Expenses</u> – Expenses are presented by both function and natural classification in the statement of functional expenses. Expenses that are directly identifiable with a particular function are charged to the program or supporting service benefited. Other expenses may benefit more than one program or supporting function. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. Payroll expenses are allocated according to specific job duties per employee/contractor. Indirect expenses are allocated based on the percentages of direct costs for each category of expense to total direct costs.

<u>Income Taxes</u> - The Society is exempt from income taxes under Internal Revenue Code Section 501(c)(3) as an organization, other than a private foundation, as described in Section 509(a). The Society is no longer subject to U.S. federal or state income tax examination by tax authorities for years before 2018.

<u>Reclassifications</u> – Certain 2020 amounts have been reclassified to conform with the 2021 financial statement presentation.

Notes to Financial Statements June 30, 2021 and 2020

# 1. Organization and Summary of Significant Accounting Policies (continued)

<u>Advertising Costs</u> - The Society expenses advertising production costs as incurred, and advertising communication costs the first time the advertising takes place. Marketing and advertising expenses were \$1,491 and \$4,510 for the year ended June 30, 2021 and 2020.

# 2. Investments and Fair Value Measurements

The fair value and cost of the Society's investments as of June 30, 2021 are as follows:

	Fair Value	Cost	Unrealized Gain (Loss)
Cash equivalents	\$ 128,193	\$ 128,193	\$ -0-
Mutual funds	95,649	84,125	11,524
Equity securities	867,480	675,416	192,064
Fixed Interest Investments	1,963,845	2,030,444	(66,599)
Total investments	\$ 3,055,167	\$ 2,918,178	\$ 136,989

The fair value and cost of the Society's investments as of June 30, 2020 are as follows:

			Unrealized
	Fair Value	Cost	Gain (Loss)
Cash equivalents	\$ 67,784	\$ 67,784	\$ -0-
Mutual funds	418,530	356,926	61,604
Equity securities	390,370	412,975	(22,605)
Government & Corporate Bonds	672,623	678,046	(5,423)
Fixed Interest Investments	1,119,295	1,120,051	(756)
Total investments	\$ 2,668,602	\$ 2,635,782	\$ 32,820

The following schedule summarizes the investment return and its classification in the statements of activities as of June 30, 2021:

	With	Without Donor		:h Donor	
	Re	Restrictions		strictions	Total
Interest and dividends	\$	62,408	\$	9,053	\$ 71,461
Investment fees		(12,065)		(2,899)	(14,964)
Net realized gain		12,234		29,777	42,011
Net unrealized gains		115,437		53,095	168,532
Distribution from endowment fund		517		- 0 -	517
Distribution from perpetual trust		180,727		- 0 -	180,727
Total return on investments	\$	359,258	\$	89,026	\$ 448,284

Notes to Financial Statements June 30, 2021 and 2020

# 2. Investments and Fair Value Measurements (Continued)

The following schedule summarizes the investment return and its classification in the statements of activities as of June 30, 2020:

	With	out Donor	Wi	th Donor	
	Restrictions		Restrictions		 Total
Interest and dividends	\$	65,894	\$	11,650	\$ 77,544
Investment fees		(12,616)		(3,159)	(15,775)
Net realized gain		1,086		6,551	7,637
Net unrealized losses		(43,595)		(9,507)	(53,102)
Distribution from endowment fund		527		- 0 -	527
Distribution from perpetual trust		180,727		- 0 -	180,727
Total return on investments	\$	192,023	\$	5,535	\$ 197,558

The fair value measurement accounting literature establishes a fair value hierarchy consisting of three broad levels: Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and have the highest priority; Level 2 inputs consist of observable inputs other than quoted prices for identical assets (Level 1); Level 3 inputs are unobservable and have the lowest priority. The Society uses appropriate valuation techniques based on the available inputs to measure the fair value of its investments. When available, the Society measurers fair value using Level 1 inputs because they generally provide the most reliable evidence of fair value.

The Society's policy is to recognize transfers between levels in the fair value hierarchy as of the date of the event or change in circumstances that caused the transfer. For the years ended June 30, 2021 and 2020 there were no transfer between levels in the fair value hierarchy.

Following is a description of the valuation methodologies used for instruments measured at fair value on a recurring basis and their classification in the valuation hierarchy.

#### Level 1 Fair Value Measurements

#### Investment in cash equivalents

Highly liquid investments in brokerage accounts with an initial maturity of three months or less are reported at cost, which approximates fair value.

#### Investment in Mutual Funds

Mutual funds listed or traded on a national market or exchange are generally valued at publicly quoted prices. The Society's investments in mutual funds consist of domestic and foreign equity debt instruments with diversified investment strategies.

# Investment in Equity Securities

Equity securities listed or traded on a national market or exchange are valued at publicly quoted prices. The Society's investments in equity securities consist of common stocks in a variety of sectors and publicly traded Real Estate Investment Trusts (REIT).

Notes to Financial Statements June 30, 2021 and 2020

# 2. Investments and Fair Value Measurements (continued)

#### Level 2 Fair Value Measurements

### Government and Corporate Bonds

Government and corporate bonds are priced using evaluations, which may be matrix or model based. Estimates of valuation are obtained from various sources, assume normal market conditions and are based on large volume transactions.

#### Fixed Income Investments

Fixed income investments may include asset-backed securities (ABS), mortgage-backed securities (MBS), or collateralized mortgage obligations (CMO) which are valued based on average life.

#### Level 3 Fair Value Measurements

#### Beneficial Interest in Perpetual Trust

Fair value is determined based on the fair value of the underlying assets of the Trust reported by the trustee as of June 30, 2021 and 2020 which approximates the estimated cash flows to the Society.

#### Beneficial Interest in Endowment Funds

Fair value is determined based on the fair value of the underlying assets of the Fund reported by the BCF as of June 30, 2021 and 2021 which approximates the estimated cash flows to the Society.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Society believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in different fair value measurement at the reporting date.

The following table presents assets measured at fair value by classification within the fair value hierarchy as of June 30, 2021:

	Level 1	Level 2		Level 2 Level 3		Total		
\$	128,193		\$	- 0 -	\$	- 0 -	\$	128,193
	387,394			- 0 -		- 0 -		387,394
	612,497			- 0 -		- 0 -		612,497
	- 0 -		802	2,944		- 0 -		802,944
	- 0 -		1,124	4,139		- 0 -	1	,124,139
	- 0 -			- 0 -		12,511		12,511
	- 0 -			- 0 -	5,1	18,118	5	5,118,118
\$ :	1,128,084	\$	1,927	7,083	\$ 5,13	30,629	\$ 8	3,185,796
	\$	387,394 612,497 - 0 - - 0 -	\$ 128,193 387,394 612,497 - 0 - - 0 - - 0 -	\$ 128,193 \$ 387,394 612,497	\$ 128,193	\$ 128,193 \$ - 0 - \$ 387,394 - 0 - 612,497 - 0 - 802,944 - 0 - 1,124,139 - 0 0 - 5,12	\$ 128,193       \$ -0 -   \$ -0 -            387,394       -0 -   -0 -            612,497       -0 -   -0 -            -0 -   802,944       -0 -            -0 -   1,124,139       -0 -            -0 -   -0 -   12,511         -0 -   -0 -   5,118,118	\$ 128,193       \$ -0 -

Notes to Financial Statements June 30, 2021 and 2020

# 2. Investments and Fair Value Measurements (continued):

The following table presents assets measured at fair value by classification within the fair value hierarchy as June 30, 2020:

	Level 1		Level 2		Level 3		Total	
Cash equivalents	\$ 67,78	34	\$	- 0 -	\$	- 0 -	\$	67,784
Mutual funds	418,53	30		- 0 -		- 0 -		418,530
Equity securities	390,37	70		- 0 -		- 0 -		390,370
Government & Corporate Bonds	- (	) -	672	,623		- 0 -		672,623
Fixed Interest Investments	- (	) -	1,119	,295		- 0 -	1	,119,295
Beneficial interest								
in endowment fund	- (	) -		- 0 -	1	10,221		10,221
Beneficial interest								
in perpetual trust	- (	) -		- 0 -	4,67	74,991	4	,674,991
Total fair value	\$ 876,68	<u> </u>	1,791	,918	\$ 4,68	35,212	\$ 7	,353,814

The following is a reconciliation of the beginning and ending balances of assets measured at fair value on a recurring basis using significant unobservable (Level 3) inputs during the year ended June 30, 2021:

		Beneficial interest in				
	Endov	vment Fund	Pei	rpetual Trust		
Balance at beginning of year	\$	10,221	\$	4,674,991		
Net investment return		2,807		623,854		
Distributions		(517)		(180,727)		
Balance at end of year	\$	12,511	\$	5,118,118		

The following is a reconciliation of the beginning and ending balances of assets measured at fair value on a recurring basis using significant unobservable (Level 3) inputs during the year ended June 30, 2020:

		Beneficial interest in				
	End	Endowment Fund			petual Trust	
Balance at beginning of year	\$	10,304	_	\$	4,753,990	
Net investment return		444			101,728	
Distributions		(527)			(180,727)	
Balance at end of year	\$	10,221		\$	4,674,991	
			_			

Notes to Financial Statements June 30, 2021 and 2020

# 3. Property and Equipment

Property and equipment consisted of the following as of June 30, 2021 and 2020:

	2021	2020
Leasehold Improvements	\$ 1,513,945	\$ 1,490,643
Furniture and Equipment	308,084	301,062
Computer Equipment	27,984	27,984
Website	12,138	12,138
Vehicles	59,869	53,504
	1,922,020	1,885,331
less: accumulated depreciation	(1,129,242)	(1,044,635)
Property and Equipment, net	\$ 792,778	\$ 840,696

Depreciation expense for the years ended June 30, 2021 and 2020 were respectively \$86,842 and \$81,835.

#### 4. Beneficial Interest in Endowment Fund

The Society maintains a balance at the Baltimore Community Foundation, Inc. (BCF) which is reported as beneficial interest in endowment fund in the statement of financial position. The agreement with the BCF stipulates that the principal portion of the fund will be held in perpetuity and that an amount of the net annual income earned by the fund, as determined under the BCF's spending policy, will be distributed to the Society for as long as the Society is in existence. If for any reason the Society ceases operation, the agreement with BCF provides that this income will be used for a similar purpose.

The fair value of the Fund held by BCF at June 30, 2021 and 2020 were \$12,511 and \$10,221. The Fund made distributions of \$517 and \$527 during the year ended June 30, 2021 and 2020 which have been reflected as investment income in the statements of activities and changes in net assets.

# 5. Interest in Perpetual Trust

The Elsie Seeger Barton Trust (the Trust) was formed for the benefit of the Society. Assets of the trust include an investment portfolio under the control of Wilmington Trust and the facilities and grounds used by the Society. Under the terms of the Trust, the Society receives annual cash distributions from the Trust's portfolio and utilizes a portion of the land and buildings held in the Trust free of charge.

The Trust stipulates that the Society use the income distributed from the Trust to maintain the facilities and grounds used by the Society, and in the programs of spaying and neutering cats and dogs whose owners cannot afford the cost of doing the same. During the years ended June 30, 2021 and 2020, the Society received \$180,727 in distributions from the Trust which have been reflected as investment income in the statement of activities and changes in net assets.

Notes to Financial Statements June 30, 2021 and 2020

# 5. Interest in Perpetual Trust (continued)

The facilities and grounds utilized by the Society include an office building, dog kennel, and adoption center. The Society utilizes approximately 15 acres of the total 365 acres of land maintained by the Trust. The unused acres consist mostly of a wildlife sanctuary. In addition, the Trust is responsible for major improvements to the facilities and grounds. Any improvements incurred by the Society are capitalized in accordance with the Society's property and equipment policy. The value of the land and property maintained by the Trust for the years ended June 30, 2021 and 2020 was \$1,394,000.

# 6. Restrictions on Net Assets

Net assets with donor restrictions as of June 30, 2021 and 2020 and represent the following:

	2021			2020
Subject to expenditure for specified purpose or period:				
Feral Cats	\$	2,679	\$	1,451
Spay/Neuter and Medical	·	32,317	·	19,985
Sammy's Cat Necessities		11,651		6,712
Bequests Receivable		- 0 -		5,000
		46,647		33,148
Endowment funds held in perpetuity:		_		_
Roy Sachs Animal Care Endowment Fund		34,290		27,220
Burl Endowment Fund		277,811		277,811
		312,101		305,031
Earnings on endowments subject to				
Society spending policy and appropriation:				
Roy Sachs Animal Care Endowment Fund		32,826		23,403
Burl Endowment Fund		155,088		75,485
		187,914		98,888
Funds Held by Third Party Trustee:				
Beneficial interest in endowment fund		12,511		10,221
Beneficial interest in Barton Trust		5,118,118		4,674,991
		5,130,629		4,685,212
	\$	5,677,291	\$	5,122,279

Notes to Financial Statements June 30, 2021 and 2020

# 6. Restrictions on Net Assets (continued)

Net assets with donor restrictions were released during the year ended June 30, 2021 and 2020 as follows:

		2021		2020
Time Restricted: Bequests Receivable Pledges Receivable	\$	5,000 - 0 -	\$	315,000 4,700
Purpose Restricted: Adoption Center Roof Repairs	_	- 0 - - 0 -		38,760 36,627
	<u>\$</u>	5,000	<u>\$</u>	395,087

# 7. Contingency

In March 2020, significant mitigation efforts began taking effect in the United States in an attempt to curtail the spread of the coronavirus (COVID-19) pandemic. Such efforts included travel restrictions, business disruptions, and event cancelations. Capital markets have seen significant volatility in the wake of the pandemic and significant economic disruptions occurred across the country. In response, the Society has altered its operation and interactions with donors and the general public. Management cannot reasonably estimate the related financial impact and duration of the situation at this time. However, management believes it has sufficient cash and investment reserves to sustain operation in the event of continued disruption. Management intends to monitor the situation on an ongoing basis and to continue efforts to reduce its impact on the Society's operation and financial resources.

# 8. Refundable Advances

In April 2020, the Society applied for and received a \$201,000 loan under the Payroll Protection Program (PPP). As of June 30, 2020, the Society had incurred \$167,880 of eligible expenses and had satisfied the criteria for recognition of the income. A refundable advance of \$33,120 had not been expended at that time. During the year ended June 30, 2021, the Society expended the remaining balance of the refundable advance. The Society applied for and received full forgiveness of the initial PPP loan in April 2020.

In January 2021, the Society received a second PPP loan of \$182,283. The Society incurred eligible expenses for the entire balance as of June 30, 2021. The PPP loan is for a term of two years and bears interest at a fixed rate of 1% per annum. Payments on this loan are deferred until the date the SBA remits the borrower's loan forgiveness amount to the lender, or until 10 months after the 24-week eligibility period if the borrower never requests forgiveness. As of June 30, 2021, the Society has not received formal forgiveness of the second PPP loan.

For the years ended June 30, 2021 and 2020, the Society recognized \$215,403 and \$167,880 of eligible expenses in other income as a result of this program.

Notes to Financial Statements June 30, 2021 and 2020

# 9. Liquidity and Availability of Financial Assets

The following reflects the Society's financial assets as of June 30, 2021 and 2020, reduced by amounts not available for general use because of contractual or donor-imposed restrictions within one year of the statement of financial position date:

	2021	2020
Financial assets at year end	\$ 3,781,994	\$ 3,090,415
Less those unavailable for general expenditures within one year, due to:		
Restricted by donors with a purpose or time restrictions	46,647	33,148
Financial assets available to meet cash needs for general expenditures within one year	\$ 3,735,347	\$ 3,057,267

The Society maintains a policy of structuring its financial assets to be available as its general expenditures, liabilities, and other obligations come due. As part of the Society's liquidity management, it invests cash in excess of daily requirements in short-term investments, typically money market funds and mutual funds.

#### 10. Endowments

Endowments consist of two donor-restricted funds established to further the mission of the Society.

Roy Sachs Animal Care Endowment Fund (Sachs Fund) - The Sachs Fund was established in May 2002 to benefit the Society's operating mission with an initial gift of \$12,395. The original gift, and all subsequent gifts to the Sachs Fund are restricted in perpetuity by the donor. Income earned on the principal may be appropriated to support the general mission of the Society.

Burl Endowment Fund (Burl Fund) - In May 2014, an endowment fund was established as directed by the Burl estate. Total distributions from the estate to be held in perpetuity total \$277,811. Under the direction of the decedent's estate, the Society can draw 5% of the accumulating investment return on the initial asset per year to be used in operations.

# Interpretation of Relevant Law

The Board of Directors has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Society classifies as net assets with donor restrictions (a) the original value of gifts donated to the perpetual endowment, (b) the original value of subsequent gifts to the perpetual endowment, and (c) accumulations to the perpetual endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

Notes to Financial Statements June 30, 2021 and 2020

# 10. Endowments (continued)

In accordance with UPMIFA, the Society considers the following factors in making a determination to appropriate or accumulated donor-restricted endowment funds: (1) the duration and preservation of the fund, (2) the purposes of the donor-restricted endowment fund, (3) general economic conditions, (4) the possible effect of inflation and deflation, (5) the expected total return from income and the application of investments, (6) other resources of the Society, and (7) the investment policies of the organization.

# Investment Return Objectives and Risk Parameters

The Society has adopted investment and spending policies, approved by the Board of Directors, for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowments while seeking to maintain the purchasing power of the endowment assets over the long-term. Accordingly, the investment process seeks to achieve an after-cost total real rate of return, including investment income as well as capital appreciation, which exceeds the annual distribution with acceptable levels of risk. Endowment assets include those assets of donor-restricted funds that the Society must hold in perpetuity. Under this policy, as approved by the Board of Directors, the endowment assets are invested in a manner that is intended to provide adequate liquidity, maximize returns on all funds invested and achieve a consistent inflation-protected rate of return. The current investment objective is to attain an average annual total return of at least 6% over rolling five-year periods. Actual returns in any given year may vary. Investment risk is measured in terms of the total endowment fund; investment assets and allocation between asset classes and strategies are managed to not expose the fund to unacceptable levels of risk.

#### Strategies Employed for Achieving Objectives

To satisfy its long-term rate of return objectives, the Society relies on a total strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Society targets a diversified asset allocation that places a greater emphasis on equity-based and other investments to achieve its long-term return objectives within prudent risk constraints.

#### Spending Policy

The Board of Directors has adopted a spending policy calculated as 5% of the Endowment Fund for the five previous fiscal year ends. Expenditures from the donor-restricted endowment fund are released from restriction in accordance with donor stipulations or as appropriated by the Board of Directors. In establishing this policy, the Society considered the long-term expected return on its endowment investments. Accordingly, over the long-term, the Board of Directors expects the current spending policy to allow its endowment to retain the original fair value of the gift. There were no appropriations for distribution from the Endowment Funds as of June 30, 2021 and 2020.

Notes to Financial Statements June 30, 2021 and 2020

# 10. Endowments (continued)

#### Endowment Fund Deficiencies

The Society considers a fund to be underwater if the fair value of the fund is less than the sum of (a) the original value of initial and subsequent gift amounts donated to the fund and (b) any accumulations to the fund that are required to be maintained in perpetuity in accordance with the direction of the applicable donor gift instrument. The Society has interpreted UPMIFA to permit spending from underwater funds in accordance with the prudent measures required under the law. There were no such deficiencies as of June 30, 2021 and 2020.

The endowment's net asset composition for the year ended June 30,

Donor-Restricted Endowment Funds	 2021		2020
Original gifts	\$ 312,101	\$	305,031
Accumulated gains	 187,914		98,888
	\$ 500,015	\$	403,919

For the year ended June 30, 2021 and 2020, the total amount of donor restricted contributions to be maintained in perpetuity totaled \$7,070 and \$7,855.

Changes in Endowment net assets for the fiscal year ended June 30, 2021:

Endowment net assets June 30, 2020	\$ 403,919
Contributions	7,070
Net investment return	89,026
Amount appropriated for expenditure	 - 0 -
Endowment net assets June 30, 2021	\$ 500,015

Changes in Endowment net assets for the fiscal year ended June 30, 2020:

Endowment net assets June 30, 2019	\$ 390,529
Contributions	7,855
Net investment return	5,535
Amount appropriated for expenditure	 - 0 -
Endowment net assets June 30, 2020	\$ 403,919

Notes to Financial Statements June 30, 2021 and 2020

#### 11. Commitments

The Society entered into an operating lease for a copier effective, May 2017. The lease calls for minimum monthly payments of \$457 for 60 months. Expenses related to the contract and reported as equipment rental and maintenance in the statement of functional expenses were \$6,244 and \$7,260 and for the years ended June 30, 2021 and 2020.

The Society entered into an operating lease for a postage machine effective, June 2018. The lease calls for minimum monthly payments of \$63 for 63 months. Expenses related to the contract and reported as equipment rental and maintenance in the statements of functional expenses were \$564 and \$756 for the year ended June 30, 2021 and 2020.

The future minimum payments for the commitments disclosed above are as follows for the years ending June 30:

2022	\$ 5,326
2023	756
2024	 189
	\$ 6,271

#### 12. Donated Items

Included in in-kind revenues and functional expenses is the estimated fair value of certain donated supplies and food. The value of donated supplies and food received by the Society for the year ended June 30, 2021 and 2020 were respectively \$59,040 and \$68,053. Supplies not utilized by year end are recorded as inventory.

#### 13. Concentrations of Credit Risk and Uncertainties

In the ordinary course of business, the Society's cash and cash equivalents balances and investment balances may exceed the FDIC and SIPC insurance limits. The Society and its investment manager continually review credit concentrations as part of its asset and liability management.

The Society may invest in various types of marketable securities. Marketable securities are exposed to various risks, such as interest rate, market, and credit risks. Due to the level of risk associated with certain marketable securities, it is possible that changes in the values of these securities may occur in the near term and that such change could materially affect the amounts reported in the statements of financial position.

#### 14. Subsequent Events

In preparing these financial statements, the Society has evaluated events and transactions for potential recognition or disclosure through November 9, 2021, the date the financial statements were available to be issued.